

Reverse Pitch Event

UpScaling!

Turnover (Pre-)Financing
for **Scale-Ups**

Scale-ups and VCs meet
providers of solutions for the
pre-financing of sales

Event partner:

TaylorWessing

Startups should grow above average. If they do so and become successful scale-ups, the question often arises as to how and with whom they can pre-finance ever-increasing sales. Equity capital or more precisely venture capital, primarily serves to pre-finance structural growth. For sales, debt capital solutions are more likely to be required, such as venture debt, leasing, factoring and loans.

On our reverse pitch, providers of the above-mentioned debt solutions introduce themselves and their products. They are then available to scale-ups and VCs for discussions.

When:

January 30, 2024

10.30 am – 5.00 pm

Where:

in Frankfurt am Main

Organised by: **Business Angels FrankfurtRheinMain e.V.**

Promoted by



Reverse pitch Event on January 30, 2024

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10:30 Check-in - Networking

11:00 Welcome & Intro

- Rolf Krämer, Hessian Ministry of Economic Affairs, Wiesbaden
- Hassan Sohbi, Partner, TaylorWessing, FFM
- Andreas Lukic, Managing Director, ValueNet Capital Partners GmbH, FFM

11:15 Reverse Pitch Factoring & Leasing

- Introduction financial expert n.n.
- 3 providers each present their products in 5 minutes

12:15 Reverse pitch SaaS Finance Solutions

- Introduction financial expert n.n.
- 3 providers present their products in 5 minutes

12:45 Lunch break

13:30 Reverse pitch Venture Debt & Other

- Introduction Felipe Villena, Partner, TaylorWessing, FFM
- 9-12 providers present their products in 5 minutes

15:00 Free Networking at the Booths

17:00+ End

in
Frankfurt am Main

[Learn more >](#)

[Registration >](#)

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FrankfurtRheinMain
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This project is funded by the Hessian Ministry of Economic Affairs, Energy, Transport and Housing as part of the measure "Projects to increase competitiveness and start-up motivation".
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